



Aviation



OVER
£2 BILLION
ASSETS UNDER ADMINISTRATION

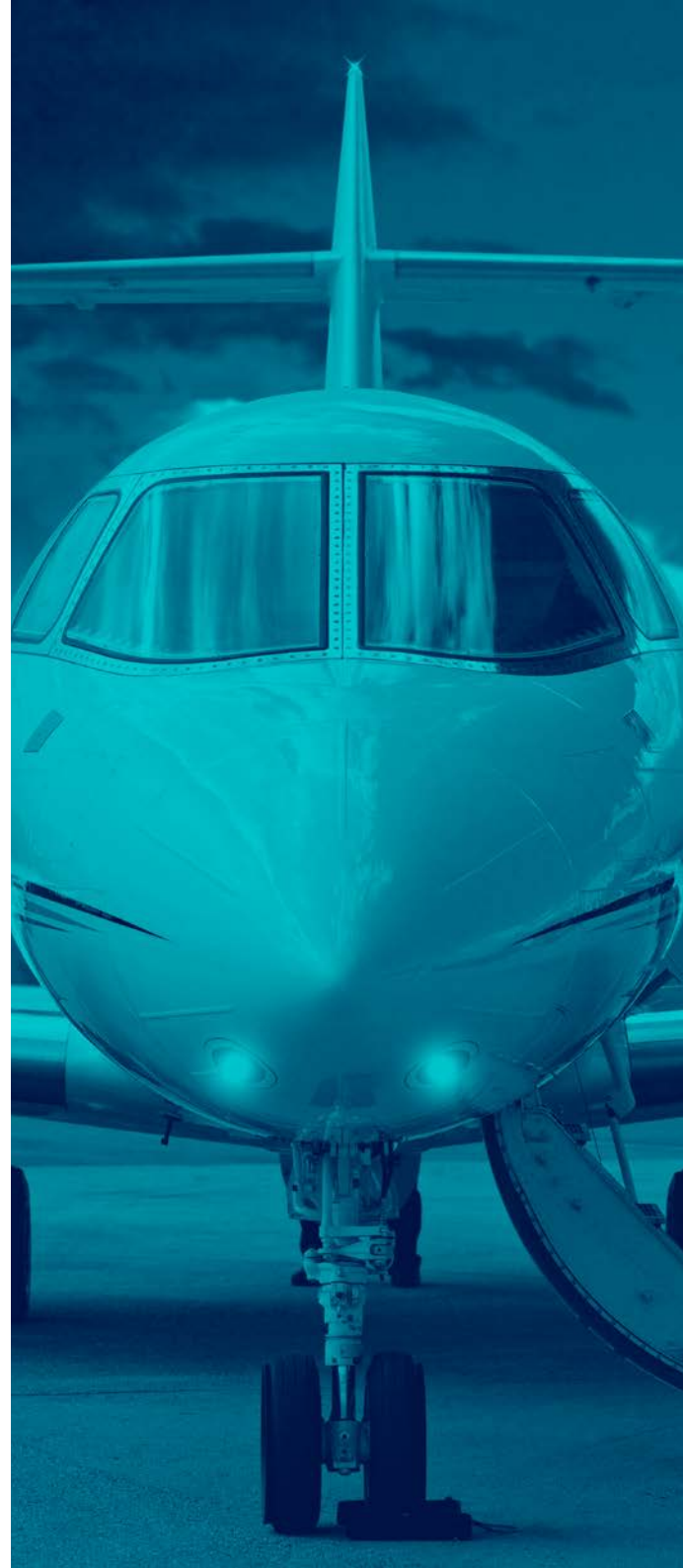
AVIATION

We have a dedicated team that works closely with aircraft owners, operators, legal and tax advisers and aircraft registries to provide a range of aviation services.

We provide tailored ownership structures to suit each clients' individual requirements, with optimum focus on innovative tax efficient solutions whilst operating within the relevant rules and regulations.

OUR SERVICES

- Administration of tax-efficient ownership structures with multi-jurisdictional EU VAT registrations
- Aircraft registration
- Arrangement of importation and exportation of aircraft
- Malta AOC services
- Liaison in respect of purchase and sale
- Liaison in respect of charter
- VAT compliance and administration
- Handling leasing arrangements
- Registration of mortgages
- Budgeting and financial reporting including statutory filing and administration.



OUR AVIATION TEAM



Debbie Gooding
Senior Client Administrator



Andy Morgan
Group CEO



Joanne Fenech
Managing Director (Malta)

OUR STORY

We have been bringing a personal approach to corporate and trust services since 2004.

We started our journey in the Isle of Man, managing luxury assets for clients that require the highest standard of service.

We now administer clients in a variety of sectors from our offices in the Isle of Man, Malta and the Cayman Islands. We are large enough to have an international reach, but small enough to provide an extremely personal and discreet service.

Our approach to business has remained consistent throughout our organic growth. We aim to deliver a level of service that is unrivalled, applying the philosophy that made us successful in administering luxury assets, to each of our sectors.

In 2019, Affinity was acquired. We retained our key talent, and our new leadership team has overseen a period of significant growth.

In 2020 we rebranded to Affinity Group, as we opened an office in the Cayman Islands and surpassed £2 billion of assets under our administration.



AFFINITY IN THE ISLE OF MAN

The Isle of Man offers...

- Favourable rates of tax, including zero rated corporation tax.
- Favourable VAT legislation enabling VAT administration and multi-jurisdictional registrations.
- Confidentiality of beneficial ownership.
- Flexible corporate vehicles to support statutory and directorship services.
- An ambitious and successful aircraft register, which enables multi-jurisdictional aircraft registration.
- A stable environment for company bank accounts and statutory records.

ISLE OF MAN AIRCRAFT REGISTRY

The Isle of Man Registry operates standards which cover matters such as:

- Air worthiness
- Maintenance
- Crewing

Some of the key benefits of the register are summarised below:

- High service levels and quality international reputation
- High regulatory standards
- Neutral nationality registration prefix
- Secure mortgage register
- No insurance premium tax (5% in UK)
- European time zone
- Professional infrastructure with experience in aviation finance
- Favourable tax regime – zero corporate tax
- Stable legal and political environment.

The Isle of Man Registry operates a neutral stance on fees and it is not run for profit, therefore, the fees it charges are competitive when compared to other registries.





AFFINITY IN MALTA

Our Malta office offers...

- Aviation registration and ownership services and is able to assist operators in obtaining their Air Operating Certificate (“AOC”) in Malta.
- A full EU member state and a Eurozone location.
- A stable legal and political environment with strong regulatory standards.
- Favourable VAT legislation and an efficient fiscal regime which avoids double taxation on taxed company profits distributed as dividends.

CLIENT TESTIMONIAL

“We have been with the team at Affinity since 2007 when we acquired our new Falcon 2000 LX with registration M-EDIA, shortly after the launch of the Isle of Man Aircraft Registry. Affinity went on to assist with the re-registration of the aircraft to M-YJET, and in 2013, we successfully completed the sale of the aircraft and purchased a new Falcon 7X. Affinity helped us in all possible ways on the sale and with our new acquisition, making the transition very smooth.

The Affinity team have adapted our operations to fulfil all new requirements and regulations, and we continue to work with Affinity due to their hands on nature and personal service. We have a dedicated point of contact and maintain an ongoing relationship with Group Directors Andy and Alex, who I have come to know very well over many years of working together. I would have no hesitation in recommending Affinity’s services to anyone in the aviation sector.”

An Affinity aviation client, since 2007



WHY AFFINITY?

We manage a fleet of aircrafts across a range of sizes and are recognised as a leading Corporate Service Provider in the aviation sector. With offices in the Isle of Man, Malta and the Cayman Islands, we can establish entities through a number of jurisdictions.

We have many years of experience in aviation having handled some of the first aircraft registered in the Isle of Man back in 2007. We have also played a major part in the development of the industry in Malta.

Through our team of aviation specialists we have maintained close working relationships with a network of professional contacts throughout the community since inception. We pride ourselves on our knowledge of the industry, our risk management skills and our high standards of confidentiality and service.

TALK TO US

We are ready to support you with your aviation requirements. Please get in touch if you would like advice or to speak to one of our experts.

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**A PERSONAL APPROACH TO CORPORATE,
DIGITAL & PRIVATE WEALTH SERVICES**



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